CITY OF UNALASKA UNALASKA, ALASKA

RESOLUTION 2023-28

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH ROBERTSON, MONAGLE & EASTAUGH LLC FOR AN ADDITIONAL TERM

WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Robertson, Monagle & Eastaugh LLC, expires on June 30, 2023; and

WHEREAS, the City of Unalaska wishes to retain Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC to perform the duties of lobbyist as directed by the City of Unalaska.

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC for an additional term, effective July 1, 2023, through June 30, 2024, for a fee of \$76,000 plus reasonable expenses.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on June 13, 2023.

	Vincent M. Tutiakoff Sr. Mayor	
ATTEST:		
Marjie Veeder, CMC City Clerk		

MEMORANDUM TO COUNCIL

To: Mayor and City Council Members

From: Michelle Price, Administrative Coordinator

Through: Erin Reinders, City Manager

Date: June 13, 2023

Re: Resolution 2023-28: Authorizing the City Manager to extend the term of the

Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle

& Eastaugh LLC for an additional term

SUMMARY: The City Council's agreement with Brad Gilman of Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2023. Sebastian O'Kelly, with the same firm, replaced Mr. Gilman, who is now a consultant with the firm. Mr. O'Kelly submitted a letter of interest to renew the contract (copy attached). The firm is now incorporated as an LLC with the same name and Mr. O'Kelly is a partner and co-owner. Resolution 2023-28 authorizes the City Manager to extend the Professional Services Agreement with Robertson, Monagle & Eastaugh LLC for an additional term. Staff recommends approval.

PREVIOUS COUNCIL ACTION: Council adopted Resolution 2022-29 on June 28, 2022, authorizing the renewal of Brad Gilman's contract for FY23 in the amount of \$76,000 plus reasonable expenses. Council budgeted \$76,000 for federal lobbyist fees for FY24 (budget line 0102-0152-53300).

BACKGROUND: Mr. O'Kelly has been a consultant to the firm for 21 years and worked on the Unalaska account during his entire tenure with Robertson, Monagle & Eastaugh.

The table below provides a history of compensation rates from FY96 through FY23.

YEAR	FEES	EX	PENSES	TOTAL
FY96	\$ 40,500.00	\$	556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$	521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$	769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$	2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$	190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$	-	\$ 60,000.00
FY02	\$ 72,000.00	\$	-	\$ 72,000.00
FY03	\$ 72,000.00	\$	-	\$ 72,000.00
FY04	\$ 74,000.00	\$	-	\$ 74,000.00
FY05	\$ 76,000.00	\$	-	\$ 76,000.00
FY06	\$ 76,000.00	\$	-	\$ 76,000.00
FY07	\$ 76,000.00	\$	-	\$ 76,000.00
FY08	\$ 76,000.00	\$	-	\$ 76,000.00
FY09	\$ 76,000.00	\$	-	\$ 76,000.00

YEAR	FEES	EX	PENSES	TOTAL
FY10	\$ 76,000.00	\$	-	\$ 76,000.00
FY11	\$ 76,000.00	\$	-	\$ 76,000.00
FY12	\$ 76,000.00	\$	-	\$ 76,000.00
FY13	\$ 76,000.00	\$	-	\$ 76,000.00
FY14	\$ 76,000.00	\$	-	\$ 76,000.00
FY15	\$ 76,000.00	\$	-	\$ 76,000.00
FY16	\$ 76,000.00	\$	-	\$ 76,000.00
FY17	\$ 76,000.00	\$	2,112.90	\$ 78,112.90
FY18	\$ 76,000.00	\$	-	\$ 76,000.00
FY19	\$ 76,000.00	\$	-	\$ 76,000.00
FY20	\$ 76,000.00	\$	-	\$ 76,000.00
FY21	\$ 76,000.00	\$	-	\$ 76,000.00
FY22	\$ 76,000.00	\$	-	\$ 76,000.00
FY23	\$ 76,000.00	\$	-	\$ 76,000.00
TOTAL	\$ 1,984,500	\$	6,630.80	\$ 1,991,130.80

<u>DISCUSSION</u>: Mr. O'Kelly's letter states that he is interested in continuing the services for the next fiscal year. He has not requested an increase in the retainer. The contract was last increased in FY05 from \$74,000 to \$76,000 based on the CPI-Anchorage, plus reasonable expenses.

<u>ALTERNATIVES</u>: Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

<u>FINANCIAL IMPLICATIONS</u>: This expense is included in the FY24 budget for \$76,000, plus reimbursement for reasonable expenses.

LEGAL: None needed.

STAFF RECOMMENDATION: If Council agrees to authorize the City Manager to sign a renewal contract with Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC, Council should approve and adopt Resolution 2023-28

PROPOSED MOTION: This item is included on the Consent Agenda and will be included in the motion to adopt the Consent Agenda. If the item is moved to the Regular Agenda for discussion, the suggested motion is to move to adopt Resolution 2023-28.

<u>CITY MANAGER COMMENTS</u>: I recommend Council approve this resolution.

ATTACHMENTS:

- Letter of interest from Sebastian O'Kelly dated May 9, 2023
- Proposed Modification of Professional Services Agreement

Robertson, Monagle, & Eastaugh LLC

May 9, 2023

Bil Homka, City Manager City of Unalaska Box 610 Unalaska, AK 99685

Dear Bil:

By this letter, we would like to offer the services of Robertson, Monagle & Eastaugh LLC to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on Federal issues. Please feel free to contact us with any questions or comments.

Sincerely,

Sebastian O'Kelly

Partner

Robertson, Monagle & Eastaugh LLC

9312 Elmhirst Drive Bethesda, MD 20814

Cc: Rick Marks Brad Gilman

MODIFICATION OF PROFESSIONAL SERVICES AGREEMENT

This modification is made to that certain agreement dated October 1, 1995, between the City of Unalaska (hereinafter designated as "City") and Robertson, Monagle, & Eastaugh LLC, formerly known as Hoffman, Silver, Gilman & Blasco, hereinafter designated as "Consultant". The Professional Services Agreement is modified as follows:

- 1. The Agreement is extended for an additional term effective July 1, 2023, through June 30, 2024.
- 2. The total payment under this Agreement shall not exceed \$76,000, plus reasonable expenses.
- 3. Payment for services to Consultant shall be as follows: \$6,333.33 per month for 11 months, with a final payment of \$6,333.37 on June 1, 2023.

CITY OF UNALASKA	ROBERTSON, MONAGLE, & EASTAUGH LLC
William Homka, City Manager	Sebastian O'Kelly
STATE OF ALASKA)) ss. Third Judicial District)	
	dged before me this day of June 2023, by William nalaska, a First Class Alaska Municipal Corporation, on behalf
	Notary Public, State of Alaska My Commission expires:
Commonwealth of Virginia City / County of)) ss.)
The foregoing instrument was acknowledgon behalf of ROBERTSON, MONAGLE,	ged before me this day of June 2023, by Sebastian O'Kelly & EASTAUGH LLC.
	Notary Public, Commonwealth of Virginia Registration number: My commission expires: