

CITY OF UNALASKA
UNALASKA, ALASKA

RESOLUTION 2019-39

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH BRAD GILMAN OF ROBERTSON, MONAGLE & EASTAUGH FOR AN ADDITIONAL TERM

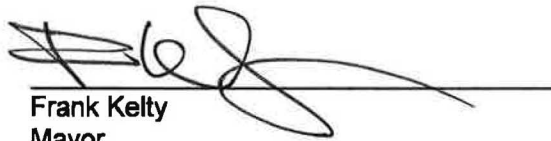
WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh, will expire on June 30, 2019; and

WHEREAS, the City of Unalaska wishes to retain Brad Gilman to perform the duties of lobbyist as directed by the City of Unalaska.

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for an additional term, effective July 1, 2019, through June 30, 2020, for a fee of \$76,000 plus reasonable expenses.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on June 25, 2019.


Frank Kelty
Mayor

ATTEST:


Marjie Veeder
City Clerk



MEMORANDUM TO COUNCIL

To: Mayor and City Council Members
From: Shaina Schamp, Administrative Coordinator
Through: Erin Reinders, City Manager
Date: June 25, 2019
Re: Resolution 2019-39, a Resolution of the Unalaska City Council authorizing the City Manager to extend the term of the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for an additional term

SUMMARY: The City Council's agreement with Brad Gilman of Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2019. Mr. Gilman submitted a letter of interest to renew his contract (copy attached). Also attached is proposed Resolution 2019-39, authorizing the City Manager to extend the Professional Services Agreement with Brad Gilman of Robertson, Monagle & Eastaugh for an additional term, along with the proposed contract extension. Staff recommends approval.

PREVIOUS COUNCIL ACTION: Council adopted Resolution 2018-36 on May 8, 2018, authorizing the renewal of Brad Gilman's contract for FY19 in the amount of \$76,000 plus reasonable expenses. Council budgeted \$76,000 for federal lobbyist fees for FY20 (account 0102-0152-53300).

BACKGROUND: Brad Gilman has been the City Council's Washington, D.C. lobbyist since FY96, and his contract has been renewed annually through the current fiscal year. The table below provides a history of compensation rates from FY96 through FY19.

YEAR	FEES	EXPENSES	TOTAL
FY96	\$ 40,500.00	\$ 556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$ 521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$ 769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$ 2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$ 190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$ -	\$ 60,000.00
FY02	\$ 72,000.00	\$ -	\$ 72,000.00
FY03	\$ 72,000.00	\$ -	\$ 72,000.00
FY04	\$ 74,000.00	\$ -	\$ 74,000.00
FY05	\$ 76,000.00	\$ -	\$ 76,000.00
FY06	\$ 76,000.00	\$ -	\$ 76,000.00
FY07	\$ 76,000.00	\$ -	\$ 76,000.00
FY08	\$ 76,000.00	\$ -	\$ 76,000.00

FY09	\$ 76,000.00	\$ -	\$ 76,000.00
FY10	\$ 76,000.00	\$ -	\$ 76,000.00
FY11	\$ 76,000.00	\$ -	\$ 76,000.00
FY12	\$ 76,000.00	\$ -	\$ 76,000.00
FY13	\$ 76,000.00	\$ -	\$ 76,000.00
FY14	\$ 76,000.00	\$ -	\$ 76,000.00
FY15	\$ 76,000.00	\$ -	\$ 76,000.00
FY16	\$ 76,000.00	\$ -	\$ 76,000.00
FY17	\$ 76,000.00	\$ 2,112.90	\$ 78,112.90
FY18	\$ 76,000.00	\$ -	\$ 76,000.00
FY19	\$ 76,000.00	\$ -	\$ 76,000.00
TOTAL	\$ 1,604,500.00	\$ 6,630.80	\$1,687,130.80

DISCUSSION: Mr. Gilman’s letter states that he is interested in continuing his services for the next fiscal year. He has not requested an increase in his retainer. His contract was last increased in FY05 from \$74,000 to \$76,000 based on the CPI-Anchorage, plus reasonable expenses.

ALTERNATIVES: Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

FINANCIAL IMPLICATIONS: This expense is included in the FY20 budget for \$76,000, plus reimbursement for reasonable expenses.

LEGAL: None needed.

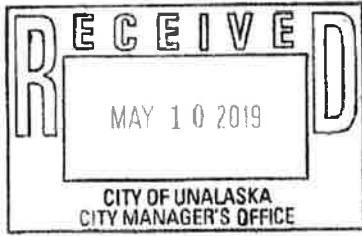
STAFF RECOMMENDATION: If Council agrees to authorize the City Manager to sign a renewal contract with Brad Gilman of Robertson, Monagle & Eastaugh, Council should approve and adopt Resolution 2019-39.

PROPOSED MOTION: Move to adopt Resolution 2019-39.

CITY MANAGER COMMENTS: I recommend Council approve this resolution.

ATTACHMENTS:

- Letter of interest from Brad Gilman dated May 6, 2019
- Resolution 2019-39
- Proposed Modification of Professional Services Agreement



Robertson, Monagle, & Eastaugh P.C.
1810 Samuel Morse Drive, Suite 202
Reston, VA 20190
Phone: (571) 313 1792
Fax: (571) 313 1973

May 6, 2019

Thomas Thomas, City Manager
City of Unalaska
Box 610
Unalaska, AK 99685

Dear Thomas:

By this letter, I would like to offer my services to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on federal issues. Please feel free to contact me with any questions or comments.

Sincerely,

A handwritten signature in black ink, appearing to read "Brad Gilman".

Brad Gilman
Vice President
Robertson, Monagle, & Eastaugh PC

**MODIFICATION OF
PROFESSIONAL SERVICES AGREEMENT**

This modification is made to that certain agreement dated October 1, 1995, between the City of Unalaska (hereinafter designated as "City") and Robertson, Monagle & Eastaugh, formerly known as Hoffman, Silver, Gilman & Blasco, hereinafter designated as "Consultant". The Professional Services Agreement is modified as follows:

1. The Agreement is extended for an additional term effective July 1, 2019 through June 30, 2020.
2. The total payment under this Agreement shall not exceed \$76,000, plus reasonable expenses.
3. Payment for services to Consultant shall be as follows: \$6,333.33 per month for 11 months, with a final payment of \$6,333.37 on June 1, 2020.

CITY OF UNALASKA

ROBERTSON, MONAGLE & EASTAUGH

Erin Reinders, City Manager

Brad Gilman

STATE OF ALASKA)
) ss.
Third Judicial District)

The foregoing instrument was acknowledged before me this _____ day of June 2019, by ERIN REINDERS, City Manager for the City of Unalaska, a First Class Alaska Municipal Corporation, on behalf of the City of Unalaska.

Notary Public, State of Alaska
My Commission expires: _____

Commonwealth of Virginia)
) ss.
City / County of _____)

The foregoing instrument was acknowledged before me this _____ day of June 2019, by BRAD GILMAN on behalf of ROBERTSON, MONAGLE & EASTAUGH.

Notary Public, Commonwealth of Virginia
Registration number: _____
My commission expires: _____