CITY OF UNALASKA UNALASKA, ALASKA

RESOLUTION 2025-39

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH ROBERTSON, MONAGLE & EASTAUGH LLC FOR AN ADDITIONAL TERM

WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Robertson, Monagle & Eastaugh LLC, expires on June 30, 2025; and

WHEREAS, the City of Unalaska wishes to retain Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC to perform the duties of lobbyist as directed by the City of Unalaska.

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC for an additional term, effective July 1, 2025, through June 30, 2026, for a fee of \$82,600 plus reasonable expenses.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on June 10, 2025.

Vincent M. Tutiakoff Sr.

Mayor

ATTEST:

Estkarlen P. Magdadng, CMC

City Clerk

MEMORANDUM TO COUNCIL

To: Mayor and City Council Members From: Marjie Veeder, Acting City Manager

Date: June 10, 2025

Re: Resolution 2025-39: Authorizing the City Manager to extend the term of the

Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle

& Eastaugh LLC for an additional term

SUMMARY: The City Council's agreement with Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2025. Mr. O'Kelly submitted a letter of interest to City Manager William Homka dated April 6, 2025, to renew the contract (copy attached). Resolution 2025-39 authorizes the City Manager to extend the Professional Services Agreement with Robertson, Monagle & Eastaugh LLC for an additional term. Staff recommends approval.

PREVIOUS COUNCIL ACTION: Council adopted Resolution 2024-25 on June 25, 2024, authorizing a contract with Robertson, Monagle & Eastaugh for FY25 for \$76,000 plus reasonable expenses. Council's proposed FY26 budget includes \$82,600 for federal lobbyist fees for FY26, plus an amount for reasonable expenses.

BACKGROUND: Mr. O'Kelly is a partner and co-owner of the firm Robertson, Monagle & Eastaugh, LLC, and has worked with the City of Unalaska for 22 years, along with Brad Gilman in prior years.

The table below provides a history of compensation rates for federal lobbying services from FY96 through FY25.

YEAR	FEES	EXPENSES	TOTAL
FY96	\$ 40,500.00	\$ 556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$ 521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$ 769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$ 2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$ 190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$ -	\$ 60,000.00
FY02	\$ 72,000.00	\$ -	\$ 72,000.00
FY03	\$ 72,000.00	\$ -	\$ 72,000.00
FY04	\$ 74,000.00	\$ -	\$ 74,000.00
FY05	\$ 76,000.00	\$ -	\$ 76,000.00
FY06	\$ 76,000.00	\$ -	\$ 76,000.00
FY07	\$ 76,000.00	\$ -	\$ 76,000.00
FY08	\$ 76,000.00	\$ -	\$ 76,000.00
FY09	\$ 76,000.00	\$ -	\$ 76,000.00

TOTAL	\$2,136,500.00	\$ 6,630.80	\$ \$2,143,130.80
FY25	\$ 76,000.00	\$ -	\$ 76,000.00
FY24	\$ 76,000.00	\$ -	\$ 76,000.00
FY23	\$ 76,000.00	\$ -	\$ 76,000.00
FY22	\$ 76,000.00	\$ -	\$ 76,000.00
FY21	\$ 76,000.00	\$ -	\$ 76,000.00
FY20	\$ 76,000.00	\$ -	\$ 76,000.00
FY19	\$ 76,000.00	\$ -	\$ 76,000.00
FY18	\$ 76,000.00	\$ -	\$ 76,000.00
FY17	\$ 76,000.00	\$ 2,112.90	\$ 78,112.90
FY16	\$ 76,000.00	\$ -	\$ 76,000.00
FY15	\$ 76,000.00	\$ -	\$ 76,000.00
FY14	\$ 76,000.00	\$ -	\$ 76,000.00
FY13	\$ 76,000.00	\$ -	\$ 76,000.00
FY12	\$ 76,000.00	\$ -	\$ 76,000.00
FY11	\$ 76,000.00	\$ -	\$ 76,000.00
FY10	\$ 76,000.00	\$ -	\$ 76,000.00

<u>DISCUSSION</u>: Mr. O'Kelly's offers to continue his services for the next fiscal year. He has requested an increase in the retainer of \$6,600 for a total of \$82,600. The contract was last increased in FY05 from \$74,000 to \$76,000.

<u>ALTERNATIVES</u>: Council could renew the lobbying contract as proposed; recommend an increase or decrease to the fee; or not enter into a lobbying agreement.

<u>FINANCIAL IMPLICATIONS</u>: Council's proposed FY26 budget includes \$82,600 for federal lobbying services.

LEGAL: None needed.

PROPOSED MOTION: This item is included on the Consent Agenda and will be included in the motion to adopt the Consent Agenda. If the item is moved to the Regular Agenda for discussion, the suggested motion is to move to adopt Resolution 2025-39.

<u>CITY MANAGER COMMENTS</u>: This is a council decision, but staff recommends approval. Sebastian O'Kelly and Rick Marks of Robertson, Monagle & Eastaugh are well-informed about issues important to the City of Unalaska and have provided excellent lobbying services for many years.

ATTACHMENTS: Letter of interest and proposed contract extension

Robertson, Monagle, & Eastaugh LLC

April 6, 2025

Bil Homka, City Manager City of Unalaska Box 610 Unalaska, AK 99685

Dear Bil:

By this letter, we would like to offer the services of Robertson, Monagle & Eastaugh LLC to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on Federal issues.

We are proposing a small increase to \$6,600 for the monthly retainer as an adjustment for inflation.

Please feel free to contact us with any questions or comments.

Sincerely,

Sebastian O'Kelly

Partner

Robertson, Monagle & Eastaugh LLC

9312 Elmhirst Drive

Bethesda, MD 20814

Cc: Rick Marks, Partner

MODIFICATION OF PROFESSIONAL SERVICES AGREEMENT

This modification is made to that certain agreement dated October 1, 1995, between the City of Unalaska (hereinafter designated as "City") and Robertson, Monagle, & Eastaugh LLC, formerly known as Hoffman, Silver, Gilman & Blasco, hereinafter designated as "Consultant". The Professional Services Agreement is modified as follows:

- 1. The Agreement is extended for an additional term effective July 1, 2025, through June 30, 2026.
- 2. The total payment under this Agreement shall not exceed \$86,200, plus reasonable expenses.
- 3. Payment for services to Consultant shall be as follows: \$6,883.33 per month for 12 months

CITY OF UNALASKA	ROBERTSON, MONAGLE, & EASTAUGH LLC
Marjie Veeder, Acting City Manager	Sebastian O'Kelly
STATE OF ALASKA)) ss.	
) ss. Third Judicial District)	
	lged before me this day of June 2025 by Marjie Veeder, aska, a First Class Alaska Municipal Corporation, on behalf of
	Notary Public, State of Alaska My Commission expires:
Commonwealth of Virginia)
City / County of) ss.)
	ged before me this day of June 2025 by Sebastian O'Kelly
	Notary Public, Commonwealth of Virginia Registration number: