

CITY OF UNALASKA  
UNALASKA, ALASKA

RESOLUTION 2023-28

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH ROBERTSON, MONAGLE & EASTAUGH LLC FOR AN ADDITIONAL TERM

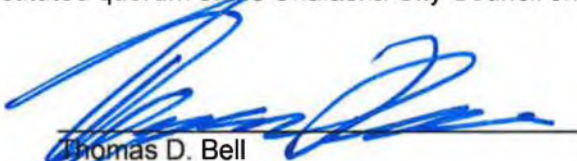
WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Robertson, Monagle & Eastaugh LLC, expires on June 30, 2023; and


WHEREAS, the City of Unalaska wishes to retain Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC to perform the duties of lobbyist as directed by the City of Unalaska.

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC for an additional term, effective July 1, 2023, through June 30, 2024, for a fee of \$76,000 plus reasonable expenses.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on June 13, 2023.

  
Thomas D. Bell  
Mayor Pro Tem

ATTEST:

  
Marjie Veeder, CMC  
City Clerk



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## MEMORANDUM TO COUNCIL

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To: Mayor and City Council Members  
 From: Michelle Price, Administrative Coordinator  
 Through: Erin Reinders, City Manager  
 Date: June 13, 2023  
 Re: Resolution 2023-28: Authorizing the City Manager to extend the term of the Professional Services Agreement with Sebastian O’Kelly of Robertson, Monagle & Eastaugh LLC for an additional term

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**SUMMARY:** The City Council’s agreement with Brad Gilman of Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2023. Sebastian O’Kelly, with the same firm, replaced Mr. Gilman, who is now a consultant with the firm. Mr. O’Kelly submitted a letter of interest to renew the contract (copy attached). The firm is now incorporated as an LLC with the same name and Mr. O’Kelly is a partner and co-owner. Resolution 2023-28 authorizes the City Manager to extend the Professional Services Agreement with Robertson, Monagle & Eastaugh LLC for an additional term. Staff recommends approval.

**PREVIOUS COUNCIL ACTION:** Council adopted Resolution 2022-29 on June 28, 2022, authorizing the renewal of Brad Gilman’s contract for FY23 in the amount of \$76,000 plus reasonable expenses. Council budgeted \$76,000 for federal lobbyist fees for FY24 (budget line 0102-0152-53300).

**BACKGROUND:** Mr. O’Kelly has been a consultant to the firm for 21 years and worked on the Unalaska account during his entire tenure with Robertson, Monagle & Eastaugh.

The table below provides a history of compensation rates from FY96 through FY23.

YEAR	FEES	EXPENSES	TOTAL
FY96	\$ 40,500.00	\$ 556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$ 521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$ 769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$ 2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$ 190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$ -	\$ 60,000.00
FY02	\$ 72,000.00	\$ -	\$ 72,000.00
FY03	\$ 72,000.00	\$ -	\$ 72,000.00
FY04	\$ 74,000.00	\$ -	\$ 74,000.00
FY05	\$ 76,000.00	\$ -	\$ 76,000.00
FY06	\$ 76,000.00	\$ -	\$ 76,000.00
FY07	\$ 76,000.00	\$ -	\$ 76,000.00
FY08	\$ 76,000.00	\$ -	\$ 76,000.00
FY09	\$ 76,000.00	\$ -	\$ 76,000.00

<b>YEAR</b>	<b>FEES</b>	<b>EXPENSES</b>	<b>TOTAL</b>
FY10	\$ 76,000.00	\$ -	\$ 76,000.00
FY11	\$ 76,000.00	\$ -	\$ 76,000.00
FY12	\$ 76,000.00	\$ -	\$ 76,000.00
FY13	\$ 76,000.00	\$ -	\$ 76,000.00
FY14	\$ 76,000.00	\$ -	\$ 76,000.00
FY15	\$ 76,000.00	\$ -	\$ 76,000.00
FY16	\$ 76,000.00	\$ -	\$ 76,000.00
FY17	\$ 76,000.00	\$ 2,112.90	\$ 78,112.90
FY18	\$ 76,000.00	\$ -	\$ 76,000.00
FY19	\$ 76,000.00	\$ -	\$ 76,000.00
FY20	\$ 76,000.00	\$ -	\$ 76,000.00
FY21	\$ 76,000.00	\$ -	\$ 76,000.00
FY22	\$ 76,000.00	\$ -	\$ 76,000.00
FY23	\$ 76,000.00	\$ -	\$ 76,000.00
<b>TOTAL</b>	<b>\$ 1,984,500</b>	<b>\$ 6,630.80</b>	<b>\$ 1,991,130.80</b>

**DISCUSSION:** Mr. O’Kelly’s letter states that he is interested in continuing the services for the next fiscal year. He has not requested an increase in the retainer. The contract was last increased in FY05 from \$74,000 to \$76,000 based on the CPI-Anchorage, plus reasonable expenses.

**ALTERNATIVES:** Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

**FINANCIAL IMPLICATIONS:** This expense is included in the FY24 budget for \$76,000, plus reimbursement for reasonable expenses.

**LEGAL:** None needed.

**STAFF RECOMMENDATION:** If Council agrees to authorize the City Manager to sign a renewal contract with Sebastian O’Kelly of Robertson, Monagle & Eastaugh LLC, Council should approve and adopt Resolution 2023-28

**PROPOSED MOTION:** This item is included on the Consent Agenda and will be included in the motion to adopt the Consent Agenda. If the item is moved to the Regular Agenda for discussion, the suggested motion is to move to adopt Resolution 2023-28.

**CITY MANAGER COMMENTS:** I recommend Council approve this resolution.

**ATTACHMENTS:**

- Letter of interest from Sebastian O’Kelly dated May 9, 2023
- Proposed Modification of Professional Services Agreement

Robertson, Monagle, & Eastaugh LLC

May 9, 2023

Bil Homka, City Manager  
City of Unalaska  
Box 610  
Unalaska, AK 99685

Dear Bil:

By this letter, we would like to offer the services of Robertson, Monagle & Eastaugh LLC to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on Federal issues. Please feel free to contact us with any questions or comments.

Sincerely,



Sebastian O'Kelly  
Partner  
Robertson, Monagle & Eastaugh LLC  
9312 Elmhirst Drive  
Bethesda, MD 20814

Cc: Rick Marks  
Brad Gilman

**MODIFICATION OF  
PROFESSIONAL SERVICES AGREEMENT**

This modification is made to that certain agreement dated October 1, 1995, between the City of Unalaska (hereinafter designated as "City") and Robertson, Monagle, & Eastaugh LLC, formerly known as Hoffman, Silver, Gilman & Blasco, hereinafter designated as "Consultant". The Professional Services Agreement is modified as follows:

1. The Agreement is extended for an additional term effective July 1, 2023, through June 30, 2024.
2. The total payment under this Agreement shall not exceed \$76,000, plus reasonable expenses.
3. Payment for services to Consultant shall be as follows: \$6,333.33 per month for 11 months, with a final payment of \$6,333.37 on June 1, 2023.

**CITY OF UNALASKA**

**ROBERTSON, MONAGLE, & EASTAUGH LLC**

\_\_\_\_\_  
Marjie Veeder, Acting City Manager

\_\_\_\_\_  
Sebastian O'Kelly

STATE OF ALASKA            )  
                                          ) ss.  
Third Judicial District        )

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of June 2023, by William Homka, City Manager for the City of Unalaska, a First Class Alaska Municipal Corporation, on behalf of the City of Unalaska.

\_\_\_\_\_  
Notary Public, State of Alaska  
My Commission expires: \_\_\_\_\_

Commonwealth of Virginia            )  
                                                                                  ) ss.  
City / County of \_\_\_\_\_         )

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of June 2023, by Sebastian O'Kelly on behalf of ROBERTSON, MONAGLE, & EASTAUGH LLC.

\_\_\_\_\_  
Notary Public, Commonwealth of Virginia  
Registration number: \_\_\_\_\_  
My commission expires: \_\_\_\_\_