

CITY OF UNALASKA
UNALASKA, ALASKA

RESOLUTION NO. 2017-41

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH RAY GILLESPIE OF GILLESPIE & ASSOCIATES FOR AN ADDITIONAL TERM.

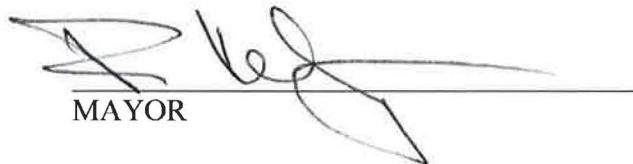
WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist; and

WHEREAS, the existing Professional Services Agreement with Ray Gillespie of Gillespie & Associates will expire on June 30, 2017; and

WHEREAS, the City of Unalaska wishes to retain Ray Gillespie to perform the duties of lobbyist as directed by the City of Unalaska;

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to enter into a Professional Services Agreement with Ray Gillespie of Gillespie & Associates for an additional term, effective July 1, 2017, through June 30, 2018, for a fee of \$79,000 plus reasonable expenses.

PASSED AND ADOPTED BY A DULY CONSTITUTED QUORUM OF THE CITY COUNCIL OF THE CITY OF UNALASKA THIS 13th DAY OF JUNE 2017.


MAYOR

ATTEST:


CITY CLERK



**MODIFICATION OF
PROFESSIONAL SERVICES AGREEMENT**

This modification is made to that certain agreement dated January 28, 1991, between the City of Unalaska ("City") and Ray Gillespie ("Consultant"). The Professional Services Agreement is modified as follows:

1. The Agreement is extended for an additional term, effective July 1, 2017 through June 30, 2018;
2. The total payment under this Agreement shall not exceed \$79,000, plus reasonable expenses; and
3. Payment for services to Consultant shall be as follows: 80% during the four months of the legislative session (\$15,800 per month), and 20% for each of the remaining months (\$1,975 per month).

CITY OF UNALASKA

DAVID A. MARTINSON

RAY GILLESPIE

STATE OF ALASKA)
) ss.
Municipality of Unalaska)

The foregoing instrument was acknowledged before me this _____ day of June 2017, by DAVID A. MARTINSON, City Manager for the City of Unalaska, a First Class Alaska Municipal Corporation, on behalf of the City of Unalaska.

Notary Public, State of Alaska
My Commission expires _____

STATE OF ALASKA)
) ss.
Third Judicial District)

The foregoing instrument was acknowledged before me this _____ day of June 2017, by RAY GILLESPIE.

Notary Public, State of Alaska
My Commission expires _____

MEMORANDUM TO COUNCIL

TO: Mayor Kelty and City Council Members
THROUGH: David A. Martinson, City Manager
FROM: Marjie Veeder, Administrative Coordinator
DATE: June 13, 2017
RE: Resolution 2017-41, authorizing the City Manager to extend the Professional Services Agreement with Ray Gillespie of Gillespie and Associates for an additional term

SUMMARY: State lobbyist Ray Gillespie's contract with the City expires on June 30, 2017. Mr. Gillespie submitted a letter of interest to the City Manager, expressing his interest to renew his contract (copy attached). Also attached is proposed Resolution 2017-41 authorizing the City Manager to extend the term of the Professional Services Agreement with Ray Gillespie of Gillespie & Associates, along with the proposed contract extension.

PREVIOUS COUNCIL ACTION: Council adopted Resolution 2016-39 on May 24, 2016, authorizing the renewal of Ray Gillespie's contract for FY17 in the amount of \$79,000 plus reasonable expenses. Council budgeted \$79,000 for state lobbyist fees for FY18 (account #0102-0152-53300).

DISCUSSION: Ray Gillespie has been the City Council's lobbyist for state affairs since FY91, and his contract has been renewed annually. The attached memo provides a history of compensation rates from FY91 through FY17. Mr. Gillespie's letter states that he is interested in continuing his services for the next fiscal year. He has not requested an increase in his retainer. His retainer was last increased in FY05 from \$77,000 to \$79,000 based on the CPI-Anchorage, plus reasonable expenses.

ALTERNATIVES: Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

FINANCIAL IMPLICATIONS: This expense is included in the FY18 budget for \$79,000, plus reimbursement for reasonable expenses.

LEGAL: N/A

CITY MANAGER COMMENT: I recommend Council approve this resolution. Mr. Gillespie has indicated he is planning to retire and this will be his last year providing this service. Next year we will go out with an RFP for the State Lobbying service.

STAFF RECOMMENDATION: If Council agrees to authorize the City Manager to extend the term of the contract with Ray Gillespie, Council should approve and adopt Resolution 2017-41.

PROPOSED MOTION: Move to adopt Resolution 2017-41.

Attachments:

- Letter of interest from Ray Gillespie dated May 4, 2017
- Memo to Mayor and Council regarding Ray Gillespie's compensation history
- Resolution 2017-41
- Proposed Modification of Professional Services Agreement

Ray Gillespie
Gillespie & Associates
Lobbying and Governmental Affairs

SESSION (January-May)
217 Second Street #201
Juneau, Alaska 99801
Telephone: 907.463.3375
Fax: 907.463.5522
Cell: 907.230.8843

INTERIM (June-December)
1231 W. Northern Lights Blvd. Ave. #819
Anchorage, Alaska 99503

David Martinsen, City Manager
City of Unalaska
Box 610
Unalaska, Alaska 99685

May 4, 2017

Re: Contract Renewal

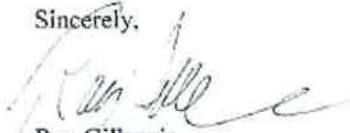
Dear David;

This is a formal letter of interest in renewal of my contract for the 2018 fiscal year.

It is a privilege and honor to work with and for the City of Unalaska and its Mayor, council and administration.

I look forward to a new and challenging year as your legislative consultant and lobbyist.

Sincerely,


Ray Gillespie

MEMORANDUM

To: Mayor Kelty and City Council Members
 Through: David A. Martinson, City Manager
 From: Marjie Veeder, Administrative Coordinator
 Date: June 13, 2017
 Re: Ray Gillespie Compensation History

Below is a summary of Mr. Gillespie's compensation history from the City of Unalaska since FY91:

YEAR	FEE	EXPENSES	TOTAL
FY91	\$ 35,277.77	\$ -	\$ 35,277.77
FY92	\$ 50,574.33	\$ -	\$ 50,574.33
FY93	\$ 57,501.00	\$ 1,539.12	\$ 59,040.12
FY94	\$ 60,000.00	\$ 11,785.42	\$ 71,785.42
FY95	\$ 65,000.00	\$ 1,984.27	\$ 66,984.27
FY96	\$ 67,500.00	\$ 1,639.16	\$ 69,139.16
FY97	\$ 67,500.00	\$ 671.91	\$ 68,171.91
FY98	\$ 72,500.00	\$ 805.27	\$ 73,305.27
FY99	\$ 72,500.00	\$ 645.69	\$ 73,145.69
FY00	\$ 72,500.00	\$ 1,901.40	\$ 74,401.40
FY01	\$ 72,500.00	\$ 1,896.27	\$ 74,396.27
FY02	\$ 77,000.00	\$ 385.05	\$ 77,385.05
FY03	\$ 77,000.00	\$ 919.78	\$ 77,919.78
FY04	\$ 77,000.00	\$ 796.14	\$ 77,796.14
FY05	\$ 79,000.00	\$ 903.88	\$ 79,903.88
FY06	\$ 79,000.00	\$ 1,699.97	\$ 80,699.97
FY07	\$ 79,000.00	\$ 1,424.90	\$ 80,424.90
FY08	\$ 79,000.00	\$ 582.42	\$ 79,582.42
FY09	\$ 79,000.00	\$ 357.39	\$ 79,357.39
FY10	\$ 79,000.00	\$ 250.00	\$ 79,250.00
FY11	\$ 79,000.00	\$ -	\$ 79,000.00
FY12	\$ 79,000.00	\$ 315.01	\$ 79,315.01
FY13	\$ 79,000.00	\$ 250.00	\$ 79,250.00
FY14	\$ 79,000.00	\$ 45.00	\$ 79,045.00
FY15	\$ 79,000.00	\$ -	\$ 79,000.00
FY16	\$ 79,000.00	\$ 250.00	\$ 79,250.00
FY17	\$ 79,000.00	\$ 324.84	\$ 79,324.84
TOTAL	\$ 1,951,353.10	\$ 31,372.89	\$ 1,982,725.99